



OPTIMISM REDEFINED

Condensed Interim Financial Statements for the six months period ended June 30, 2024

Corporate Information

Board of Directors

Zafar Mahmood Chairman & Independent Director

Syed Ali Akbar MD / CEO & Executive Director

Syed Muhammad Ali Abrar Director Finance/IT

Syed Asad Ali Shah Legal & External Affairs Director

Wael Sabra Non-Executive Director

Usman Zahur Non-Executive Director

Asif Jooma Independent Director

Mohammad Riaz Independent Director

Faisal Saif Non-Executive Director

Gary Tarrant Non-Executive Director

Lt. Gen. (R) Najib Ullah Khan Independent Director

Belinda Ross Non-Executive Director

Audit Committee

Mohammad Riaz (Chairman)

Lt. Gen. (R) Najib Ullah Khan

Belinda Ross

Wael Sabra

Asif Jooma

Sughra Sadaf (Secretary)

Company Secretary

Madeeha Arshad Chaudhry

Registered Office

Pakistan Tobacco Company Limited Serena Business Complex, Khayaban-e-Suhrwardy. P.O. Box 2549, Islamabad-44000 Telephone: +92 (051) 2083200, 2083201 Fax: +92 (051) 2604516 Web: <u>www.ptc.com.pk</u>

Factories

Akora Khattak Factory P.O. Akora Khattak Tehsil and District Nowshera, Khyber Pakhtunkhwa Telephone: +92 (0923) 561561-72 Fax: +92 (0923) 561502

Jhelum Factory G.T. Road, Kala Gujran Jhelum Telephone: +92 (0544) 646500-7 Fax: +92 (0544) 646524

Bankers

MCB Bank Limited MCB Islamic Bank Limited Habib Bank Limited National Bank of Pakistan Citibank N.A. Standard Chartered Bank (Pakistan) Limited Deutsche Bank AG Bank Alfalah Limited Habib Metropolitan Bank Limited Soneri Bank Limited United Bank Limited

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Sixth Floor, State Life Building No. 5 Jinnah Avenue, Blue Area, Islamabad. 44000 Telephone: +92 (051) 2823558 Fax: +92 (051) 2822671

Share Registrar

FAMCO Associates (Pvt.) Ltd. 8-F, Near Hotel Faran, Nursery, Block 6, P.E.C.H.S, Shahrah-e-Faisal, Karachi Ph: +92 (021) 34380101-2

Directors' Review

The Directors present performance of the Company for H1, 2024.

The Directors of Pakistan Tobacco Company Limited (the "Company" or "PTC") are pleased to submit their report, along with the condensed interim financial statements of the Company for the half year ended June 30, 2024. During H1 2024, PTC maintained its commitment to generating sustainable value for its shareholders, leveraging the power of its brands and the capability and dedication of its people.

According to World Bank projections, Pakistan's GDP is expected to grow by 2.3% in the Fiscal Year 2024-25. While there are early signs of macroeconomic stability, considerable fiscal and legislative reforms are still required for growth of the local manufacturing sector amidst an ever increasing cost of doing business and decreasing consumer purchasing power.

Following an unprecedented 200% increase in Federal Excise Duty (FED) on cigarettes during the Fiscal Year 2022-23, volume of tax compliant cigarettes decreased and consumption shifted to tax evaded local and smuggled cigarettes, thus, illicit market share grew substantially at the expense of tax compliant tobacco manufacturers. Based on independent studies from leading academic institutions, LUMS and NUST, illicit manufacturers' share grew to 58% in 2023 which translates to loss of tax revenue for the government in excess of Rs 300 billion.

In the interest of sustainability of government revenue from tobacco taxes, it is crucial to ensure that the right fiscal measures are coupled with extensive enforcement efforts to curb illicit trade in tobacco. We acknowledge the positive steps taken by the Government to increase its enforcement activities during the last few months. However, further measures are required, including widespread and uniform implementation of the Track & Trace System (T&TS) in Pakistan. T&TS is an effective tool, however, currently only two players have implemented the system, whereby it merely serves to increase the operational cost of the tax compliant manufacturers, while the illicit sector continues to operate at the expense of government taxes and the tax compliant, legal segment.

The policy makers recognized severity of this issue and the threat posed to the sustainability of the tax compliant industry and government tax revenues. In a bid to slow down the alarming trend of illicit growth, the Government of Pakistan decided to keep the excise rates on cigarettes unchanged in the Federal Budget 2024-25.

The Federal Budget 2024-25 introduced FED on Modern Oral products of PKR 1,200 per kg, while revising the FED regime for E-liquids from the previous levy of PKR 10,000 per kg to the higher of PKR 10,000 per kg or 65% of retail price. The exorbitant tax increase on E-liquids is highly disruptive and places legitimate players at a severe disadvantage as compared to illicit offerings. This will be counter-productive as the legitimate sector will be priced out of the market, discouraging investment in reduced-risk offerings to consumers.

Key financial indicators of the Company for the period ended June 30, 2024, are summarized below:

	Rs (m	nillion)
	Jan - Jun, 2024	Jan - Jun, 2023
Gross Turnover	181,309	133,465
Excise Duties & Sales Tax	(123,121)	(87,367)
Net turnover	58,188	46,098
Cost of Sales	(34,550)	(19,464)
Gross Profit	23,638	26,634
Operating Profit	15,128	18,205
Profit Before Tax – PBT	19,166	21,008
Profit After Tax – PAT	10,997	11,042
Earnings per share – EPS (Rs)	43.04	43.22

Domestic volume increased by 6% vs SPLY, largely attributed to the business recovering from the excise shock of February 2023, given the strength of our brands and excellent in-market execution by our capable trade team. In keeping with the Company's strategic export focus, goods totalling \$8.1 million were successfully exported during H1 2024.

Our cost of sales increased by 78%, mainly driven by the record increase in leaf prices due to the peculiar market condition in 2023. Despite significant cost pressures, however, the Company managed to restrict the decline in operating profit to 17%. This was achieved through initiatives focused on cost reduction and efficiency optimization as well as healthy growth in our sales revenue. Through effective funds management we generated higher interest income, which helped us post a more moderate decline of 9% YoY in our Profit Before Tax (PBT). Profit after tax (PAT), however, remained at par with the prior period on account of the one-off retrospective super tax imposed during H1 2023.

It is pertinent to note that the Company's business is based on sound fundamentals and we remain confident in the future outlook of our business. Considering business performance and prospects, the Board of Directors of PTC declared an interim dividend of PKR 30 per share in June 2024.

PTC remains committed to deliver value to its consumers and shareholders with excellence in our brands. The Company continues to enhance performance through workforce-centric programs, extensive risk management processes and cost optimization initiatives to deliver sustainable value in 2024 and beyond.

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

ڈائر کیٹر زکی جائزہ ری<u>و</u>رٹ

پاکستان ٹو بیکو کمپنی کمیٹڈ کے ڈائر یکٹرز (" تمپنی" یا "PTC") 30 جون 2024 کو ختم ہونے والی ششمانی کے لیے تمپنی کے مجموعی عبوری مالیاتی گوشواروں کے ساتھ اپنی رپورٹ پیش کررہے ہیں۔ PTC نے 2024 H1 2024 دوران اپنے شیئر ہولڈرز کے لیے پائیدار قدر پیدا کرنے، اپنے برانڈز کو مشخکم بنانے اور اپنے لوگوں کی قابلیت اور لگن سے استفادہ کرنے کے عزم کوبر قرارر کھاہے۔

مالی سال 2024–25 میں ورلڈ بینک کے مالیاتی جائزوں کے مطابق پاکستان کے جی ڈی پی میں 2.3 فیصد اضافہ متوقع ہے۔ اگرچہ میکر واکنامک استحکام کے ابتدائی آثار موجو دہیں لیکن کاروبار کرنے کی بڑھتی ہوئی لاگت اور صار فین کی قوت خرید میں کمی کے حوالے سے مقامی مینوفنیچر نگ کے شعبے کی ترقی کے لیے خاطر خواہ مالی اور قانون سازی کی اصلاحات کوبروئے کارلانے کی اشد ضرورت ہے۔

مالی سال 2022-23 کے دوران سگریٹ پر فیڈرل ایکسائز ڈیوٹی (FED) میں ہونے والے 200 فیصد تک نے غیر معمولی اضافے کے بعد ٹیکس والی سگریٹوں کا حجم کم ہو گیا اوراس کی تھپت ٹیکس چور مقامی اوراسمگل شدہ سگریٹوں کی طرف منتقل ہوگئی۔ اس طرح ٹیکس دینے والے تمبا کو مینوفیکچر رز کی قیمت پر غیر قانونی طور پرمار کیٹ شیئر میں اضافہ ہو گیا۔ تعلیمی اداروں، LUMS اور NUST کے آزادانہ اسٹڈیز کی بنیاد پر غیر قانونی مینوفیکچر رز کا حصہ پڑا۔

تم باکو کے علیہوں سے ملنے والے حکومتی محصولات کی پائیداری کے حوالے سے اس بات کو یقینی بنانا بہت ضروری ہے کہ تمبا کو کی غیر قانونی تجارت کورو کنے کے لیے وسیع تر قانونی کو ششوں کے ساتھ ساتھ درست مالیاتی اقد امات بھی کیے جائیں۔ ہم حکومت کی طرف سے گزشتہ چند مہینوں کے دوران کی جانے والی نفاذ قانون کی سر گر میوں کے لیے اٹھائے جانے والے مثبت اقد امات کو قدر کی نگاہ سے دیکھتے ہیں۔ تاہم، مزید ایسے اقد امات کرنے کی ضرورت ہے جن میں پاکستان میں ٹریک اینڈ ٹریس سسٹم (TT&TS) کا وسیع پیمانے پر اور یکساں طور پر موثر نفاذ شامل ہے۔ دینے والے مینو فیکچر رز کی آپریشن لاگت میں اضافہ کر تاہے، جبکہ غیر قانونی شعبہ حکومتی شیکوں کی قیمت پر کام کر تاہے اور سر کار کو ملنے والے کھولات کو نقصان پنچا تا ہے۔ پالیسی سازوں نے اس مسئلے کی سنگینی اور ٹیکس دینے والی صنعت اور حکومتی ٹیکس کے محصولات کی پائید اری کولاحق خطرے کا اعتراف کیا۔ غیر قانونی کاروبار کے خطرناک رجحان کو کم کرنے کے لیے حکومت پاکستان نے وفاقی بجٹ 2024-25 میں سگریٹ پر ایکسائز کی شرح کوبر قرار رکھنے کا فیصلہ کیا۔

پینے والے مشروبات (E-liquids) کے لیے 10,000 روپے ٹی کلو کی سابقہ لیوی سے 10,000 روپے ٹی کلو گرام یا خور دہ قیمت کے 65 فیصد پر نظر ثانی کرتے ہوئے وفاقی بجٹ 2024-25 نے 1,200 روپے ٹی کلو کی بغیر دھواں دینے والی (Modern Oral) مصنوعات کے لیے FED متعارف کر ایا۔ پینے والے مشر وبات (E-(liquids) کے نئیس میں بے تحاشہ اضافہ کرنا، انتہائی پریثان کن ہے اور اس نے غیر قانونی دھندوں کے مقابلے میں جائز کاروبار کرنے والے لو گوں کو شدید نقصان پہنچایا ہے۔ یہ ایک غیر پید اواری عمل ہو گا کیو نکہ اس طرح جائز شیعے کی قیمت مار کیٹ سے باہر رکھی جائے گی جس سے صار فین کی حوصلہ شکنی ہو گی اور وہ کم خطرے والی پیشک شوں میں سرمایہ کاری نہیں کر پائیں گے۔

جنوري- جون 2024	جنورى-جون 2023	
ملين روپے	ملين رو <u>پ</u>	
181,309	133,465	مجموعي كاروبار
(123,121)	(87,367)	FEDاور سیلز شیکس
58,188	46,098	نیٹ ٹرن ادور
(34,550)	(19,464)	فروخت کی لاگت
23,638	26,634	مجموعي منافع
15,128	18,205	آ پر ٹینگ منافع
19,166	21,008	ٹیکس سے پہلے منافع-PBT –
10,997	11,042	ٹیکس کے بعد منافع-PAT –
43.04	43.22	فی شیئر آمدنی-– EPS (روپے)

30جون 2024 کوختم ہونے والی مدت کے لیے کمپنی کے بنیادی مالیاتی اشارات کا خلاصہ ذیل میں دیا گیاہے:

ملکی حجم میں SPLY کے مقابلہ میں 6 فیصد تک کا اضافہ ہوا جس کی بڑی وجہ ہماری اہلیت کی حامل تجارتی ٹیم کی جانب سے ہمارے برانڈز کے اسٹخکام کے فروغ اور مارکیٹ کی بہترین کار کر دگی کے نیتیج میں فروری 2023 کے ایکسائز جھلکے سے کاروبار کو بحال کرناہے۔ کمپنی کی بر آمدی حکمت عملی پر توجہ دینے سے 2024 H1 کے دوران مجموعی طور پر 8.1 ملین ڈالر کا سامان کا میابی سے بر آمد کیا گیا تھا۔

ہماری فروخت کی لاگت میں 78 فیصد اضافہ ہوا۔ 2023 میں مار کیٹ کی عجیب وغریب حالت کی وجہ سے پتوں کی قیمت میں ہونے والے ریکارڈ اضافے کی وجہ سے ایسا ہوا تھا۔ تاہم، لاگت کے اہم دباؤ کے باوجود کمپنی آ پر ٹینگ منافع میں کمی کو 17 فیصد تک محد ود کرنے میں کا میاب رہی۔ یہ مقصد لاگت میں کمی اور کار کر دگی کو بہتر بنانے کے ساتھ ساتھ اپنی فروخت کی آمدنی میں صحت مند اضافہ پر توجہ مرکوز کرنے والے اقد امات کے ذریعے حاصل کیا گیا۔ مؤثر فنڈز کے اقطام کے ذریعے ہم نے زیادہ شرح منافع کی آمدنی پید اکی جس سے ہمیں اپنے منافع سے پہلے ٹیک (PBT) میں 9 فیصد کی زیادہ اعتد ال پند کمی کو پورا کرنے میں مد د ملی۔ تاہم، ٹیکس کے بعد کا منافع سے پہلے 2023 H1 کے دوران لا کو کیے گئے یک ہار گی سابقہ سپر ٹیکس کی وجہ سے پہلے کی مدت کے براہر رہا۔

ہیہ بات یا در کھناضر وری ہے کہ تمپنی کا کاروبار بنیا دی اصولوں پر مبنی ہے اور ہم اپنے کاروبار کے مستقبل کے منظر نامہ کے حوالے سے پُر اعتماد ہیں۔کاروباری کار کر دگی اور امکانات کو مد نظر رکھتے ہوئے، PTC کے بورڈ آف ڈائر کیٹر ز نے جون 2024 میں 30 روپے فی حصص کے عبوری منافع کا اعلان کیا۔

PTC اپنے صار فین اور شیئر ہولڈرز کواپنے بر انڈز بہترین قیمت پر فراہم کرنے کے لیے پُر عزم ہے۔ کمپنی 2024 اور اس کے بعد پائیدار قدر فراہم کرنے کے لیے افرادی قوت پر مر کوز پرو گراموں، خطرات کے انتظام کے طریقہ ہائے کار اور لاگت کی اصلاح کرنے کے اقد امات کے ذریعے اپنی کار کر دگی میں مزید اضافہ کرنا، جاری رکھے گی۔

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

INDEPENDENT AUDITOR'S REVIEW REPORT To the members of Pakistan Tobacco Company Limited Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Pakistan Tobacco Company Limited as at June 30, 2024 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standards on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures for the quarter ended 30 June 2024 and 30 June 2023 of the condensed interim statement of profit or loss and other condensed interim statement of comprehensive income have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditors' review report is Muhammad Ubbaid Ullah.

KAMG Taseer Hadillo

KPMG Taseer Hadi & Co. Chartered Accountants Islamabad Date: 27 August 2024 UDIN: RR202410240Q0xGRXtpE

Condensed Interim Profit or Loss Account (Un-audited)

for the six months period ended June 30, 2024

	Quar	ter ended	Half ve	ear ended
Not		June 30,	June 30,	June 30,
	2024	2023	2024	2023
	Rs '000	Rs '000	Rs '000	Rs '000
Domestic turnover	105,956,458	73,623,262	179,052,563	131,113,598
Export turnover	1,205,289	1,120,658	2,256,476	2,351,506
Gross turnover	107,161,747	74,743,920	181,309,039	133,465,104
Excise duties	(56,158,278)	(39,654,485)	(94,883,094)	(66,938,560)
Sales tax	(16,720,024)	(11,575,245)	(28,238,112)	(20,428,461)
Net turnover	34,283,445	23,514,190	58,187,833	46,098,083
Cost of sales 7	(21,366,480)	(9,831,884)	(34,550,065)	(19,464,353)
Gross profit	12,916,965	13,682,306	23,637,768	26,633,730
Selling and distribution costs	(2,259,592)	(1,913,279)	(3,802,101)	(3,300,339)
Administrative expenses	(1,807,429)	(1,173,412)	(3,163,050)	(2,475,504)
Other expenses 8	(1,012,491)	(1,071,057)	(1,647,272)	(2,754,734)
Other income 9	6,543	239	102,610	102,197
	(5,072,969)	(4,157,509)	(8,509,813)	(8,428,380)
Operating profit	7,843,996	9,524,797	15,127,955	18,205,350
Finance income 10	2,698,426	1,850,603	4,417,641	3,105,006
Finance cost	(196,150)	(179,567)	(379,974)	(302,194)
Net finance income	2,502,276	1,671,036	4,037,667	2,802,812
Profit before income tax	10,346,272	11,195,833	19,165,622	21,008,162
Income tax expense	(4,487,546)	(6,897,973)	(8,169,056)	(9,966,378)
Profit for the period	5,858,726	4,297,860	10,996,566	11,041,784
Earnings per share - basic and				
diluted (Rupees)	22.93	16.82	43.04	43.22

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Condensed Interim Statement of Comprehensive Income (Un-audited)

for the six months period ended June 30, 2024

	Quarter e	ended	Half year ended		
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023	
	Rs '000	Rs '000	Rs '000	Rs '000	
Profit for the period	5,858,726	4,297,860	10,996,566	11,041,784	
- Remeasurement loss on defined benefit pension and gratuity plans	(162,882)	-	(162,882)	-	
 Tax credit related to remeasurement loss on defined benefit pension and 					
gratuity plans	63,524	-	63,524	-	
Total comprehensive income for					
the period	5,759,368	4,297,860	10,897,208	11,041,784	

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Condensed Interim Statement of Financial Position (Un-audited)

as at June 30, 2024

	Note	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
Non current assets			
Property, plant and equipment Advances for capital expenditure Long term investment in subsidiary company Long term deposits and prepayments	11 12	23,345,652 260,088 5,000 27,895	21,671,778 1,346,732 5,000 42,395
		23,638,635	23,065,905
Current assets			
Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Short term investments Cash and bank balances	13 14 15	34,892,131 644,920 5,622 2,465,163 158,710 3,147,492 28,665,058 11,268,505 81,247,601	46,672,301 630,989 2,687,721 646,419 220,716 3,163,429 14,557,699 17,938,895 86,518,169
Current liabilities		01,247,001	00,010,100
Trade and other payables Other liabilities Lease liability Unpaid dividend Unclaimed dividend Current income tax liabilities	16 18	29,330,483 1,863,557 977,358 7,749,283 134,067 5,475,306 (45,530,054)	39,130,358 2,089,190 852,765 8,141,160 105,081 3,285,951 (53,604,505)
Net current assets		35,717,547	32,913,664
Non current liabilities Lease liability Deferred tax liabilities	18	(2,957,873) (386,601) (3,344,474)	(2,569,277) (2,095,119) (4,664,396)
Net assets		56,011,708	51,315,173
Share capital and reserves Share capital Capital reserve Revenue reserve - unappropriated profit	19	2,554,938 5,506,345 47,950,425 56,011,708	2,554,938 4,042,204 44,718,031 51,315,173
		50,011,700	51,515,175

Contingencies and commitments

20

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Condensed Interim Statement of Changes in Equity (Un-audited)

for the six months period ended June 30, 2024

	Share capital Rs '000	Revenue reserves Rs '000	Capital reserve	Total Rs '000
Balance at January 1, 2023	2,554,938	24,069,389	-	26,624,327
Total comprehensive income for the six months period: Profit for the period Other comprehensive income Total comprehensive income for	-	11,041,784	-	11,041,784
the period	-	11,041,784	-	11,041,784
Balance at June 30, 2023	2,554,938	35,111,173	-	37,666,111
Total comprehensive income for the six month ended 31 December 2023				
Profit for the period Other comprehensive loss Total comprehensive income for	-	17,917,879 (135,220)	-	17,917,879 (135,220)
the period	-	17,782,659	-	17,782,659
Free of cost services and exempted recharges	-	-	4,042,204	4,042,204
Transactions with owners of the Company: Interim dividend of Rs. 10 per share relating to the year ended				
December 31, 2023 Interim dividend of Rs. 22 per share relating to the year ended	-	(2,554,938)	-	(2,554,938)
December 31, 2023	-	(5,620,863)	-	(5,620,863)
Total transactions with owners of the Company	-	(8,175,801)	-	(8,175,801)
Balance at December 31, 2023	2,554,938	44,718,031	4,042,204	51,315,173
Total comprehensive income for the six month period ended June 30, 2024				
Balance at January 1, 2024	2,554,938	44,718,031	4,042,204	51,315,173
Profit for the period Other comprehensive loss Total comprehensive income for	-	10,996,566 (99,358)	-	10,996,566 (99,358)
the period	-	10,897,208	-	10,897,208
Free of cost services and exempted recharges	-	-	1,464,141	1,464,141
Transactions with owners of the Company:				
Interim dividend for the year ending December 31, 2024 @ Rs. 30 per share	-	(7,664,814)	-	(7,664,814)
Balance at June 30, 2024	2,554,938	47,950,425	5,506,345	56,011,708

The annexed notes 1 to 26 form an integral part of these condensed interim financial statements.

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Condensed Interim Statement of Cash Flows (Un-audited)

for the six months period ended June 30, 2024

	Note	June 30, 2024 Rs '000	June 30, 2023 Rs '000
Cash flows from operating activities			
Cash generated from operations Finance cost paid Income tax paid Contribution to retirement benefit funds	21	20,790,762 (379,849) (7,624,694) (446,715)	17,757,133 (177,260) (5,851,446) (329,274)
Net cash from operating activities		12,339,504	11,399,153
Cash flows from investing activities			
Purchases of property, plant and equipment Advances for capital expenditure Proceeds from sale of property, plant and equipm Interest received	nent	(1,504,762) 1,086,644 169,061 4,417,641	(1,219,420) 25,895 185,705 3,105,006
Net cash from investing activities		4,168,584	2,097,186
Cash flows from financing activities			
Dividends paid Lease payments Repayment of export refinance facility		(8,027,705) (1,043,414) -	(2,895) (785,028) (1,000,000)
Net cash used in financing activities		(9,071,119)	(1,787,923)
Net increase in cash and cash equivalents		7,436,969	11,708,416
Cash and cash equivalents at January 1		32,496,594	23,400,907
Cash and cash equivalents at June 30		39,933,563	35,109,323
Cash and cash equivalents comprise: Short-term investments Cash and bank balances Short term running finance	15 17	28,665,058 11,268,505 - 39,933,563	3,580 35,448,941 (343,198) 35,109,323
		33,333,003	30,109,323

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

for the six months period ended June 30, 2024

1. The Company and its operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on 18 November 1947 under the Companies Act, 1913 (now the Companies Act, 2017) and its shares are quoted on the Pakistan Stock Exchange. The Company is a subsidiary of the British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco plc., United Kingdom. The Company is engaged in the manufacture and sale of cigarettes, tobacco, VELO and VUSE[™].

The registered office of the Company is situated at Serena Business Complex, Khayaban-e-Suharwardy, Islamabad.

2. Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the International Accounting Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3. Basis of preparation

These interim financial statements should be read in conjunction with the Company's latest annual financial statements as at and for the year ended December 31, 2023 ('last annual financial statements'). This interim financial information does not include all of the information required for a complete set of financial statements prepared in accordance with accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

Comparative figures of condensed interim statement of financial position is extracted from annual financial statements as of December 31, 2023 whereas comparative figures of condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from un-audited condensed interim financial statements of the Company for the half year ended June 30, 2023.

These condensed interim financial statements are un-audited and is being submitted to the members of the Company as required under Section 237 of the Companies Act 2017, and the listing regulations of the Pakistan Stock Exchange. These condensed interim financial statements have been reviewed, not audited and also include the statement of profit or loss for the quarter ended June 30, 2024 which was not subject to review.

4. Use of judgements and estimates

In preparing these interim financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty including measurement of fair values were the same as those described in the last annual financial statements.

Measurement of fair values

When measuring the fair value of an asset or a liability, the Company uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

for the six months period ended June 30, 2024

5. Material accounting policies

The accounting policies and the methods of computation adopted in the preparation of these interim financial statements are the same as those applied in the preparation of the financial statements as at and for the year ended December 31, 2023.

6. Standards issued but not yet effective

A number of new standards and amendments to standards are not yet effective, and earlier application is permitted; however, the Company has not early adopted the new or amended standards.

		Quarte	Quarter ended		ar ended
		June 30, 2024 Rs '000	June 30, 2023 Rs '000	June 30, 2024 Rs '000	June 30, 2023 Rs '000
7.	Cost of sales				
	Raw material consumed: Opening stock of raw materials				
	and work in process Raw material purchases	40,895,078	19,862,087	43,531,233	21,904,030
	and expenses Excise duty, customs duty, regulatory duty and tobacco	9,871,676	10,267,923	19,141,380	17,763,731
	development cess etc. Closing stock of raw materials	201,834	538,704	334,750	1,264,162
	and work in process	(32,961,162)	(21,163,335)	(32,961,162)	(21,163,335)
	Royalty Production overheads	18,007,426 - 1,917,293	9,505,379 134,977 836,324	30,046,201 - 3,293,765	19,768,588 310,112 2,011,303
	Cost of finished goods	19,924,719	10,476,680	33,339,966	22,090,003
	Opening stock Closing stock	3,372,730 (1,930,969)	5,111,442 (5,756,238)	3,141,068 (1,930,969)	3,130,588 (5,756,238)
		1,441,761	(644,796)	1,210,099	(2,625,650)
		21,366,480	9,831,884	34,550,065	19,464,353

7.1 During the six months period ended June 30, 2024, the Company recorded a provision for inventory write-off amounting to Rs. 2,319,214 thousand (June 30, 2023 : Rs. nil). This primarily includes (a) raw materials imported under EFS rules for export to Sudan, and (b) other raw material / finished goods due to expiry risk.

Additionally, a provision amounting to Rs. 2,144,129 thousand was also recorded for duties & taxes related to Sudan materials.

		Quarter ended		Half ye	year ended	
		June 30,	June 30,	June 30,	June 30,	
		2024	2023	2024	2023	
8.	Other expenses	Rs '000	Rs '000	Rs '000	Rs '000	
	Workers' Profit Participation					
	Fund (WPPF)	556,727	601,280	850,740	1,128,258	
	Workers' Welfare Fund (WWF)	231,525	228,486	416,848	428,738	
	Bank charges and fees	26,908	18,772	45,279	34,533	
	Foreign exchange loss	197,331	222,519	334,405	1,163,205	
		1,012,491	1,071,057	1,647,272	2,754,734	

for the six months period ended June 30, 2024

		Quarte	Quarter ended		r ended
		June 30, 2024 Rs '000	June 30, 2023 Rs '000	June 30, 2024 Rs '000	June 30, 2023 Rs '000
9.	Other income				
	Gain on disposal of property, plant and equipment Others	5,639 904	(1,079) 1,318	100,835 1,775	99,584 2,613
		6,543	239	102,610	102,197

10. Finance income

This includes profit from placement with banks in saving accounts, term deposit and treasury bills earned under interest arrangement. The interest rates range between 18.50% and 22.64% (half year ended June 30, 2023 : 14.50% and 21.35%) per annum and is received on maturity.

		Note	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
11.	Property, plant and equipment			
	Operating assets Capital work in progress	11.1 11.2	19,865,205 3,480,447 23,345,652	19,029,849 2,641,929 21,671,778
11.1	Operating assets			
	Carrying amount at January 01 Additions during the half year/year: - Owned assets Building Plant and machinery Office and household equipment Furniture and fittings Vehicles - Right of use assets Land and building Vehicles		19,029,849 83,565 546,558 36,121 - - 666,244 871,795 375,194 1,913,233	15,756,223 101,575 2,235,711 346,535 38,788 9,132 2,731,741 1,890,236 955,959 5,577,936

for the six months period ended June 30, 2024

Note (June 30, 2024 Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
Disposals during the half year/year (net book value): - Owned assets Plant and machinery Office and household equipment Furniture and fittings - Leased assets Vehicles	(68,226) (68,226)	(969) (2,688) (372) (4,029) (147,317) (151,346)
Depreciation/impairment charge for the half year/year:	(1,009,651)	(2,152,964)
Carrying amount as at June 30/December 31	19,865,205	19,029,849

11.1.1 During the half year ended 30 June 2024, the Company acquired assets, including transfers from capital work in progress, amounting to Rs. 1,913,233 thousand (half year ended 30 June 2023: Rs. 2,662,887 thousand). Operating fixed assets having net book value of Rs. 68,226 thousand were disposed off during half year ended 30 June 2024 (half year ended 30 June 2023: Rs. 86,121 thousand). Depreciation / impairment charge for half year ended 30 June 2024 was Rs. 1,009,651 thousand (half year ended 30 June 2023: Rs. 1,032,479 thousand).

	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
11.2 Capital work in progress		
Carrying value as at the beginning of the period Additions during the half year/year	2,641,929 1,274,566	1,045,717 2,431,467
Transferred to operating fixed assets	3,916,495 (436,048)	3,477,184 (835,255)
Carrying value as at end of the period	3,480,447	2,641,929

11.3 During the six months ended June 30, 2024, a provision for impairment amounting to Rs.729,444 thousand (June 30, 2023 : Rs. nil) has been recognized related to machinery currently in transit for manufacturing Sudan exports, as future economic benefit is not probable under present circumstances.

12. Long term investment in subsidiary company

This represents 500,001 (December 31, 2023: 500,001) fully paid ordinary shares of Rs.10 each in Phoenix (Private) Limited, a wholly owned subsidiary of the Company which has not yet commenced commercial production. The break up value of shares calculated by reference to net assets worked out to be Rs.10 per share based on financial statements for the half year ended June 30, 2024.

13. Loans and advances

These include non-interest bearing advances to employees of Rs. 38,333 thousand (December 31, 2023: Rs. 26,735 thousand).

for the six months period ended June 30, 2024

14. Other receivables

These include following balances due from related parties:

			June 30, 2024 (Un-audited) Rs '000	December 31,2023 (Audited) Rs '000
	Holding company / associated companies Subsidiary company Employees retirement benefit plans		2,290,280 20,021 294,201	2,498,670 20,021 71,010
15.	Cash and bank balances			
	Cash at banks - deposit accounts - current accounts	15.1	4,203 11,264,302 11,268,505	4,720 17,934,175 17,938,895

15.1 These include balances of Rs. 2,495,243 thousand (December 31, 2023: Rs. 2,041,856 thousand) held in foreign currency accounts.

16. Trade and other payables

16.1 These include following balances due to related parties:

	June 30, Decemb 2024 31,20 (Un-audited) (Audite Rs '000 Rs '0	
Holding company / associated companies	9,832,541	15,425,903
Employees retirement benefit plans	410,459	363,443

16.2 These also include 'contract liabilities' representing advances from customers amounting to Rs. (December 31, 2023: Rs. 2,890 thousand).

17. Short term running finance

Short term running finance facilities available under mark-up arrangements with banks amount to Rs. 6,500 million (December 31, 2023: Rs. 6,500 million), Unavailed amount at period end was Rs. 6,500 million (December 31, 2023: Rs. 6,500 million). These facilities are secured by hypothecation of stock in trade and plant & machinery amounting to Rs. 7,222 million (December 31, 2023: Rs.7,222 million). The mark-up ranges between 20.89% and 22.47% (December 31, 2023: 16.53% and 22.97%) per annum and is payable quarterly. The facilities are renewable on annual basis.

for the six months period ended June 30, 2024

18. Lease liability

This represents lease agreements entered into with various lessors on account of vehicle and property leases. Total gross lease rentals due under various lease agreements aggregate to Rs. 3,935,231 thousand - short term Rs. 977,358 thousand and long term Rs. 2,957,873 thousand (December 31, 2023: Rs. 3,422,042 thousand - short term Rs. 852,765 thousand and long term Rs. 2,569,277 thousand).

Financing rates of 11% to 23% (December 31, 2023: 11% to 23%) per annuum have been used as discounting factor.

19. Share capital

Authorised share capital of the Company is Rs. 3,000,000 thousand (December 31, 2023: Rs. 3,000,000 thousand) divided into 300,000,000 ordinary shares of Rs. 10 each. Issued, subscribed and paid up capital of the Company is Rs. 2,554,938 thousand (December 31, 2023: Rs. 2,554,938 thousand) divided into 255,493,792 ordinary shares of Rs. 10 each.

June 30,	December
2024	31,2023
(Un-audited)	(Audited)
Rs '000	Rs '000

20. Contingencies and commitments

20.1 Contingencies

Claims and guarantees		
Claims against the Company not acknowledged as debt	3,024	3,024
Guarantees issued by banks on behalf of the Company	1,128,853	1,020,274
Post dated cheques to the Collector of Customs	4,279,559	6,423,688

Litigation

There is no significant change to status of litigations disclosed in annual financial statements for the year ended 31 December 2023.

	Jı (Un-a	December 31,2023 (Audited) Rs '000	
20.2 Commitments			
Capital expenditure Letters of credit outstanding		18,077 331,354	- 8,897,592

for the six months period ended June 30, 2024

		June 30, 2024 (Un-audited) Rs '000	June 30,2023 (Un-audited) Rs '000
21.	Cash generated from operations		
	Profit before income tax	19,165,622	21,008,162
	Adjustment for non-cash items: - Depreciation - (Gain) on disposal of property, plant and equipment - Finance cost - Finance income - Exchange loss - Charge of provision for slow moving stores and spares - Information technology cost - Provision for staff retirement benefit plans	1,009,651 (100,835) 379,974 (4,417,641) 334,405 66,007 1,464,141 258,916 (1,005,382)	1,032,479 (99,584) 302,194 (3,105,006) 1,163,205 15,673 - 234,607 (456,432)
	Changes in working capital:		
	 Stock-in-trade Stores and spares Trade debts Loans and advances Short term prepayments Other receivables Trade and other payables Other liabilities 	11,780,170 (79,938) 2,682,099 (1,818,744) 62,006 15,937 (9,799,875) (225,633) 2,616,022	(2,014,253) (38,890) 845 (765,303) 32,608 1,253,067 (1,093,231) (169,440) (2,794,597)
	Changes in long term deposits and prepayments	14,500 20,790,762	17,757,133

Notes to the Condensed Interim Financial Statements (Un-audited) for the six months period ended June 30, 2024

22. Financial instruments

22.1 Carrying amounts and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value. carrying amount is a reasonable approximation of fair value.

	7	June 30, 2024 (Un-audited)	n-audited)	Decen	December 31, 2023 (Audited)	udited)
	Fair value through profit or loss	Amortized cost	Total	Fair value through profit or loss	Amortized cost	Total
		Rs '000		-	Rs '000	
Financial assets measured at fair value Short-term investment	28,665,058		28,665,058	14,557,699		14,557,699
Financial assets not measured at fair value Deposits		27,895	27,895		42,395	42,395
Trade debts		5,622	5,622		2,687,721	2,687,721
Other recievables		2,853,291	2,853,291		3,092,419	3,092,419
Cash and bank balances	I	11,268,505	11,268,505	ı	17,938,895	17,938,895
	28,665,058	14,155,313	42,820,371	14,557,699	23,761,430	38,319,129
Financial liabilities not measured at fair value						
Trade and other payables	•	(27,088,047)	(27,088,047)	•	(27,953,214)	(27,953,214)
Other liabilities		(1,863,557)	(1,863,557)		(2,089,190)	(2,089,190)
Finance lease obligation		(3,935,231)	(3,935,231)		(3,422,042)	(3,422,042)
Unpaid dividend	•	(7,749,283)	(7,749,283)		(8,141,160)	(8,141,160)
Unclaimed dividend	ı	(134,067)	(134,067)		(105,081)	(105,081)
	1	(40,770,185)	(40,770,185)		(41,710,687)	(41,710,687)
The short term investments are classified under Level 2 fair value hierarchy.	value hierarchy.					

The Company has not disclosed the fair values of financial assets and financial liabilities as these are for short-term or reprice over short-term. Therefore, the carrying amounts are reasonable approximation of their fair values.

22.2 Financial risk management

The Company's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended December 31, 2023.

for the six months period ended June 30, 2024

23. Related parties

British American Tobacco (Investments) Limited (BAT-IL) holds 94.34% (December 31, 2023: 94.34%) shares of the Company. Therefore, all the subsidiaries and associated undertakings of BAT-IL and the ultimate parent company British American Tobacco, p.l.c (BAT) are related parties of the Company. The related parties also include directors and their relatives, key management personnel and their relatives, entities in which directors have interest or common directorship, subsidiary and associated companies and subsidiaries of holding company, post-employment benefit plans and persons or entities having control or joint control or having significant influence over the Company.

The amounts due from and due to Related parties are disclosed in the respective notes. All outstanding balances with related parties are to be settled in the normal course of business. None of the balances are secured. Transactions with related parties were as follows:

	Quarte	er ended	Half ye	ear ended
	June 30, 2024 Rs '000	June 30, 2023 Rs '000	June 30, 2024 Rs '000	June 30, 2023 Rs '000
Purchase of goods and				
services from				
Holding company	-	1,618,102	-	1,649,075
Associated companies	378,667	970,166	996,597	1,298,345
Sale of goods and services to				
Associated companies	910,440	1,120,657	1,964,316	2,351,506
Dividend				
Holding company	7,231,655	-	7,231,655	-
Associated companies	23,948	-	23,948	-
Royalty charged by				
Associate companies	-	134,977	-	310,113
Expenses reimbursed to				
Associated companies	-	-		400
Expenses reimbursed by				
Associated companies	34,235	3,738	82,420	24,557
Employees retirement benefit				
plans - expense / (income)				
Staff pension fund	7,314	7,201	15,872	14,446
Staff defined contribution				
pension fund	61,002	47,800	113,453	90,150
Employees' gratuity fund	35,935	39,756	66,277	74,639
Management provident fund	28,182	22,976	52,597	43,845
Employees' provident fund	5,788	6,989	10,717	11,527

for the six months period ended June 30, 2024

24. Operating Segments

The Board of Directors of the Company, which is chief operating decision-maker, is responsible for allocating resources and assessing Company's performance and operations has identified one reportable segment. Accordingly, these condensed interim financials statements have been prepared on the basis of single reportable segment. Revenue from transaction with a single customer did not exceed 10% of Company's total revenue. All the assets of the company are based in Pakistan.

25. Events after the reporting date

The Board of Directors in its meeting held on 7th August, 2024 has declared the second interim dividend of Rs.30.00 (2023: Rs. nil) per share. This interim dividend of Rs. 7,664,814 thousand (2023: Rs. nil) will be recorded as liability in the interim financial statements for the next quarter as required by the IAS 10 'Events after the Reporting Period'. These condensed interim financial statements do not reflect this dividend.

26. Date of authorisation for issue

These condensed interim financial statements have been authorised for issue by the Board of Directors of the Company on 7th August, 2024.

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Consolidated Condensed Interim Financial Statements for the six months period ended June 30, 2024

Consolidated Condensed Interim Profit or Loss Account (Un-audited)

for the six months period ended June 30, 2024

	Quarter ended		Half year ended	
Not	e June 30,	June 30,	June 30,	June 30,
	2024	2023	2024	2023
	Rs '000	Rs '000	Rs '000	Rs '000
Domestic turnover	105,956,458	73,623,262	179,052,563	131,113,598
Export turnover	1,205,289	1,120,658	2,256,476	2,351,506
Gross turnover	107,161,747	74,743,920	181,309,039	133,465,104
Excise duties	(56,158,278)	(39,654,485)	(94,883,094)	(66,938,560)
Sales tax	(16,720,024)	(11,575,245)	(28,238,112)	(20,428,461)
Net turnover	34,283,445	23,514,190	58,187,833	46,098,083
Cost of sales 7	(21,366,480)	(9,831,884)	(34,550,065)	(19,464,353)
Gross profit	12,916,965	13,682,306	23,637,768	26,633,730
Selling and distribution costs	(2,259,592)	(1,913,279)	(3,802,101)	(3,300,339)
Administrative expenses	(1,807,429)	(1,173,412)	(3,163,050)	(2,475,504)
Other expenses 8	(1,012,491)	(1,071,057)	(1,647,272)	(2,754,734)
Other income 9	6,543	239	102,610	102,197
	(5,072,969)	(4,157,509)	(8,509,813)	(8,428,380)
Operating profit	7,843,996	9,524,797	15,127,955	18,205,350
Finance income 10	2,698,426	1,850,603	4,417,641	3,105,006
Finance cost	(196,150)	(179,567)	(379,974)	(302,194)
Net finance income	2,502,276	1,671,036	4,037,667	2,802,812
Profit before income tax	10,346,272	11,195,833	19,165,622	21,008,162
Income tax expense	(4,487,546)	(6,897,973)	(8,169,056)	(9,966,378)
Profit for the period	5,858,726	4,297,860	10,996,566	11,041,784
Earnings per share - basic and				
diluted (Rupees)	22.93	16.82	43.04	43.22

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Consolidated Condensed Interim Statement of Comprehensive Income (Un-audited)

for the six months period ended June 30, 2024

	Quarter e	ended	Half ye	ear ended	
	June 30,	June 30,	June 30,	,	
	2024 Rs '000	2023 Rs '000	2024 Rs '000	2023 Rs '000	
Profit for the period	5,858,726	4,297,860	10,996,566	11,041,784	
- Remeasurement loss on defined benefit pension and gratuity plans	(162,882)	-	(162,882)	-	
 Tax credit related to remeasurement loss on defined benefit pension and 					
gratuity plans	63,524	-	63,524	-	
Total comprehensive income for					
the period	5,759,368	4,297,860	10,897,208	11,041,784	

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Consolidated Condensed Interim Statement of Financial Position (Un-audited)

as at June 30, 2024

	Note	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
Non current assets			
Property, plant and equipment Advances for capital expenditure Long term deposits and prepayments	11	23,370,700 260,088 27,895 23,658,683	21,696,826 1,346,732 42,395 23,085,953
		23,050,003	23,005,955
Current assets			
Stock-in-trade Stores and spares Trade debts Loans and advances	12	34,892,131 644,920 5,622 2,465,163 158,710	46,672,301 630,989 2,687,721 646,419 220,716
Short term prepayments Other receivables Short term investments Cash and bank balances	13 14	3,127,471 28,665,058 11,268,505	3,143,408 14,557,699 17,938,895
Cash and bank balances	14	81,227,580	86,498,148
Current liabilities		01,227,300	00,430,140
Trade and other payables Other liabilities Lease liability Unpaid dividend Unclaimed dividend Current income tax liabilities	15 17	29,330,510 1,863,557 977,358 7,749,283 134,067 5,475,306	39,130,385 2,089,190 852,765 8,141,160 105,081 3,285,951
		(45,530,081)	(53,604,532)
Net current assets		35,697,499	32,893,616
Non current liabilities	47	(0.057.070)	
Lease liability Deferred tax liabilities	17	(2,957,873) (386,601)	(2,569,277) (2,095,119)
		(3,344,474)	(4,664,396)
Net assets		56,011,708	51,315,173
Share capital and reserves Share capital Capital reserve Revenue reserve - unappropriated profit	18	2,554,938 5,506,345 47,950,425	2,554,938 4,042,204 44,718,031
		56,011,708	51,315,173

Contingencies and commitments

19

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Consolidated Condensed Interim Statement of Changes in Equity (Un-audited)

for the six months period ended June 30, 2024

	Share capital Rs '000	Revenue reserves Rs '000	Capital reserve	Total Rs '000
Balance at January 1, 2023	2,554,938	24,069,389	-	26,624,327
Total comprehensive income for the six months period : Profit for the period Other comprehensive income	-	11,041,784	-	11,041,784
Total comprehensive income for the period	-	11,041,784	-	11,041,784
Balance at June 30, 2023	2,554,938	35,111,173	-	37,666,111
Total comprehensive income for the six month ended 31 December 2023				
Profit for the period Other comprehensive loss Total comprehensive income for	-	17,917,879 (135,220)	-	17,917,879 (135,220)
the period	-	17,782,659	-	17,782,659
Free of cost services and exempted recharges	-	-	4,042,204	4,042,204
Transactions with owners of the Company Interim dividend of Rs. 10 per share relating to the year ended	:			
December 31, 2023 Interim dividend of Rs. 22 per share	-	(2,554,938)	-	(2,554,938)
relating to the year ended December 31, 2023	-	(5,620,863)	-	(5,620,863)
Total transactions with owners of the Company		(8,175,801)	-	(8,175,801)
Balance at December 31, 2023	2,554,938	44,718,031	4,042,204	51,315,173
Total comprehensive income for the six month period ended June 30, 2024				
Balance at January 1, 2024	2,554,938	44,718,031	4,042,204	51,315,173
Profit for the period Other comprehensive loss Total comprehensive income for	-	10,996,566 (99,358)	-	10,996,566 (99,358)
the period	-	10,897,208	-	10,897,208
Free of cost services and exempted recharges	-	-	1,464,141	1,464,141
Transactions with owners of the Company: Interim dividend for the year ending December 31, 2024 @ Rs. 30 per share		(7,664,814)	-	(7,664,814)
Balance at June 30, 2024	2,554,938	47,950,425	5,506,345	56,011,708

The annexed notes 1 to 25 form an integral part of these consolidated condensed interim financial statements.

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

Consolidated Condensed Interim Statement of Cash Flows (Un-audited)

for the six months period ended June 30, 2024

	Note	June 30, 2024 Rs '000	June 30, 2023 Rs '000
Cash flows from operating activities			
Cash generated from operations Finance cost paid Income tax paid Contribution to retirement benefit funds	20	20,790,762 (379,849) (7,624,694) (446,715)	17,757,133 (177,260) (5,851,446) (329,274)
Net cash from operating activities		12,339,504	11,399,153
Cash flows from investing activities			
Purchases of property, plant and equipment Advances for capital expenditure Proceeds from sale of property, plant and equipr Interest received	nent	(1,504,762) 1,086,644 169,061 4,417,641	(1,219,420) 25,895 185,705 3,105,006
Net cash from investing activities		4,168,584	2,097,186
Cash flows from financing activities			
Dividends paid Lease payments Repayment of export refinance facility		(8,027,705) (1,043,414) -	(2,895) (785,028) (1,000,000)
Net cash used in financing activities		(9,071,119)	(1,787,923)
Net increase in cash and cash equivalents		7,436,969	11,708,416
Cash and cash equivalents at January 1		32,496,594	23,400,907
Cash and cash equivalents at June 30		39,933,563	35,109,323
Cash and cash equivalents comprise: Short-term investments Cash and bank balances Short term running finance	14 16	28,665,058 11,268,505 -	3,580 35,448,941 (343,198)
		39,933,563	35,109,323

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director

for the six months period ended June 30, 2024

1. The Group and its operations

Pakistan Tobacco Company Limited (the Company) is a public listed company incorporated in Pakistan on 18 November 1947 under the Companies Act, 1913 (now the Companies Act, 2017) and its shares are quoted on the Pakistan Stock Exchange. The Company is a subsidiary of the British American Tobacco (Investments) Limited, United Kingdom, whereas its ultimate parent company is British American Tobacco plc., United Kingdom. The Company is engaged in the manufacture and sale of cigarettes, tobacco, VELO and VUSE[™].

The registered office of the Company is situated at Serena Business Complex, Khayaban-e-Suharwardy, Islamabad.

Phoenix (Private) Limited (PPL) is a private limited company incorporated on March 9, 1992 in Azad Jammu and Kashmir under the Companies Ordinance, 1984. The registered office of PPL is situated at Bun Khurma, Chichian Road, Mirpur, Azad Jamu and Kashmir. The object for which the PPL has been incorporated is to operate and manage an industrial undertaking in Azad Jammu and Kashmir to deal in Tobacco products. PPL is dormant and has not commenced its commercial operations.

For the purpose of these consolidated financial statements, the Company and its wholly owned subsidiary PPL is referred to as the Group.

2. Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the International Accounting Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3. Basis of preparation

These interim financial statements should be read in conjunction with the Group's latest annual financial statements as at and for the year ended December 31, 2023 ('last annual financial statements'). This interim financial information does not include all of the information required for a complete set of financial statements prepared in accordance with accounting and reporting standards as applicable in Pakistan. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

Comparative figures of consolidated condensed interim statement of financial position is extracted from annual financial statements as of December 31, 2023 whereas comparative figures of consolidated condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows are extracted from un-audited condensed interim financial statements of the Group for the half year ended June 30, 2023.

These consolidated condensed interim financial statements are un-audited and is being submitted to the members of the Group as required under Section 237 of the Companies Act 2017, and the listing regulations of the Pakistan Stock Exchange. These consolidated condensed interim financial statements have been reviewed, not audited and also include the statement of profit or loss for the quarter ended June 30, 2024 which was not subject to review.

4. Use of judgements and estimates

In preparing these interim financial statements, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty including measurement of fair values were the same as those described in the last annual financial statements.

Measurement of fair values

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). Level 3: inputs for the asset or liability that are not based on observable market data
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

for the six months period ended June 30, 2024

5. Material accounting policies

The accounting policies and the methods of computation adopted in the preparation of these interim financial statements are the same as those applied in the preparation of the financial statements as at and for the year ended December 31, 2023.

6. Standards issued but not yet effective

A number of new standards and amendments to standards are not yet effective, and earlier application is permitted; however, the Company has not early adopted the new or amended standards.

		Quarte	er ended	Half year ended	
		June 30, 2024 Rs '000	June 30, 2023 Rs '000	June 30, 2024 Rs '000	June 30, 2023 Rs '000
7.	Cost of sales				
	Raw material consumed: Opening stock of raw materials				
	and work in process Raw material purchases	40,895,078	19,862,087	43,531,233	21,904,030
	and expenses Excise duty, customs duty, regulatory duty and tobacco	9,871,676	10,267,923	19,141,380	17,763,731
	development cess etc. Closing stock of raw materials	201,834	538,704	334,750	1,264,162
	and work in process	(32,961,162)	(21,163,335)	(32,961,162)	(21,163,335)
	Royalty Production overheads	18,007,426 - 1,917,293	9,505,379 134,977 836,324	30,046,201 - 3,293,765	19,768,588 310,112 2,011,303
	Cost of finished goods	19,924,719	10,476,680	33,339,966	22,090,003
	Opening stock Closing stock	3,372,730 (1,930,969)	5,111,442 (5,756,238)	3,141,068 (1,930,969)	3,130,588 (5,756,238)
		1,441,761	(644,796)	1,210,099	(2,625,650)
		21,366,480	9,831,884	34,550,065	19,464,353

7.1 During the six months period ended June 30, 2024, the Company recorded a provision for inventory write-off amounting to Rs. 2,319,214 thousand (June 30, 2023 : Rs. nil). This primarily includes (a) raw materials imported under EFS rules for export to Sudan, and (b) other raw material/finished goods due to expiry risk.

Additionally, a provision amounting to Rs. 2,144,129 thousand was also recorded for duties & taxes related to Sudan materials.

		Quar	Quarter ended		ear ended
		June 30,	June 30,	June 30,	June 30,
		2024	2023	2024	2023
8.	Other expenses	Rs '000	Rs '000	Rs '000	Rs '000
	Workers' Profit Participation				
	Fund (WPPF)	556,727	601,280	850,740	1,128,258
	Workers' Welfare Fund (WWF)	231,525	228,486	416,848	428,738
	Bank charges and fees	26,908	18,772	45,279	34,533
	Foreign exchange loss	197,331	222,519	334,405	1,163,205
		1,012,491	1,071,057	1,647,272	2,754,734

for the six months period ended June 30, 2024

		Quarte	Quarter ended		r ended
		June 30,	June 30,	June 30,	June 30,
		2024	2023	2024	2023
		Rs '000	Rs '000	Rs '000	Rs '000
9.	Other income				
	Gain on disposal of property,				
	plant and equipment	5,639	(1,079)	100,835	99,584
	Others	904	1,318	1,775	2,613
		6,543	239	102,610	102,197

10. Finance income

This includes profit from placement with banks in saving accounts, term deposit and treasury bills earned under interest arrangement. The interest rates range between 18.50% and 22.64% (half year ended June 30, 2023 : 14.50% and 21.35%) per annum and is received on maturity.

		Note	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
11.	Property, plant and equipment			
	Operating assets Capital work in progress	11.1 11.2	19,868,569 3,502,131 23,370,700	19,033,213 2,663,613 21,696,826
11.1	Operating assets			
	Carrying amount at January 01 Additions during the half year/year: - Owned assets Building Plant and machinery Office and household equipment Furniture and fittings Vehicles - Right of use assets Land and building Vehicles		19,033,213 83,565 546,558 36,121 - - - - - - - - - - - - -	15,759,587 101,575 2,235,711 346,535 38,788 9,132 2,731,741 1,890,236 955,959 5,577,936

for the six months period ended June 30, 2024

Note (June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
Disposals during the half year/year (net book value): - Owned assets Plant and machinery Office and household equipment Furniture and fittings - Leased assets Vehicles	(68,226) (68,226)	(969) (2,688) (372) (4,029) (147,317) (151,346)
Depreciation/impairment charge for the half year/year:	(1,009,651)	(2,152,964)
Carrying amount as at June 30/December 31	19,868,569	19,033,213

11.1.1 During the half year ended 30 June 2024, the Company acquired assets, including transfers from capital work in progress, amounting to Rs. 1,913,233 thousand (half year ended 30 June 2023: Rs. 2,662,887 thousand). Operating fixed assets having net book value of Rs. 68,226 thousand were disposed off during half year ended 30 June 2024 (half year ended 30 June 2023: Rs. 86,121 thousand). Depreciation / impairment charge for half year ended 30 June 2024 was Rs. 1,009,651 thousand (half year ended 30 June 2023: Rs. 1,032,479 thousand).

	June 30, 2024 (Un-audited) Rs '000	December 31, 2023 (Audited) Rs '000
11.2 Capital work in progress		
Carrying value as at the beginning of the period Additions during the half year/year	2,663,,613 1,274,566	1,067,401 2,431,467
Transferred to operating fixed assets	3,938,179 (436,048)	3,498,868 (835,255)
Carrying value as at end of the period	3,502,131	2,663,613

11.3 During the six months ended June 30, 2024, a provision for impairment amounting to Rs.729,444 thousand (June 30, 2023 : Rs. nil) has been recognized related to machinery currently in transit for manufacturing Sudan exports, as future economic benefit is not probable under present circumstances.

12. Loans and advances

These include non-interest bearing advances to employees of Rs. 38,333 thousand (December 31, 2023: Rs. 26,735 thousand).

for the six months period ended June 30, 2024

13. Other receivables

These include following balances due from related parties:

			June 30, 2024 (Un-audited) Rs '000	December 31,2023 (Audited) Rs '000
	Holding company / associated companies Employees retirement benefit plans		2,290,280 294,201	2,498,670 71,010
14.	Cash and bank balances			
	Cash at banks - deposit accounts - current accounts	14.1	4,203 11,264,302 11,268,505	4,720 17,934,175 17,938,895

14.1 These include balances of Rs. 2,495,243 thousand (December 31, 2023: Rs. 2,041,856 thousand) held in foreign currency accounts.

15. Trade and other payables

15.1 These include following balances due to related parties:

	June 30, 2024 (Un-audited) Rs '000	December 31,2023 (Audited) Rs '000
Holding company / associated companies	9,832,541	15,425,903
Employees retirement benefit plans	410,459	363,443

15.2 These also include 'contract liabilities' representing advances from customers amounting to Rs. nil (December 31, 2023: Rs. 2,890 thousand).

16. Short term running finance

Short term running finance facilities available under mark-up arrangements with banks amount to Rs. 6,500 million (December 31, 2023: Rs. 6,500 million), Unavailed amount at period end was Rs. 6,500 million (December 31, 2023: Rs. 6,500 million). These facilities are secured by hypothecation of stock in trade and plant & machinery amounting to Rs. 7,222 million (December 31, 2023: Rs.7,222 million). The mark-up ranges between 20.89% and 22.47% (December 31, 2023: 16.53% and 22.97%) per annum and is payable quarterly. The facilities are renewable on annual basis.

for the six months period ended June 30, 2024

17. Lease liability

This represents lease agreements entered into with various lessors on account of vehicle and property leases. Total gross lease rentals due under various lease agreements aggregate to Rs. 3,935,231 thousand - short term Rs. 977,358 thousand and long term Rs. 2,957,873 thousand (December 31, 2023: Rs. 3,422,042 thousand - short term Rs. 852,765 thousand and long term Rs. 2,569,277 thousand).

Financing rates of 11% to 23% (December 31, 2023: 11% to 23%) per annuum have been used as discounting factor.

18. Share capital

Authorised share capital of the Company is Rs. 3,000,000 thousand (December 31, 2023: Rs. 3,000,000 thousand) divided into 300,000,000 ordinary shares of Rs. 10 each. Issued, subscribed and paid up capital of the Company is Rs. 2,554,938 thousand (December 31, 2023: Rs. 2,554,938 thousand) divided into 255,493,792 ordinary shares of Rs. 10 each.

June 30,	December
2024	31,2023
(Un-audited)	(Audited)
Rs '000	Rs '000

19. Contingencies and commitments

19.1 Contingencies

Claims and guarantees		
Claims against the Company not acknowledged as debt	3,024	3,024
Guarantees issued by banks on behalf of the Company	1,128,853	1,020,274
Post dated cheques to the Collector of Customs	4,279,559	6,423,688

Litigation

There is no significant change to status of litigations disclosed in annual financial statements for the year ended 31 December 2023.

	(L	December 31,2023 (Audited) Rs '000	
19.2 Commitments			
Capital expenditure Letters of credit outstanding		2,118,077 3,331,354	- 8,897,592

for the six months period ended June 30, 2024

		June 30, 2024 (Un-audited) Rs '000	June 30,2023 (Un-audited) Rs '000
20.	Cash generated from operations		
	Profit before income tax	19,165,622	21,008,162
	Adjustment for non-cash items:		
	- Depreciation	1,009,651	1,032,479
	- (Gain) on disposal of property, plant and equipment	(100,835)	(99,584)
	- Finance cost	379,974	302,194
	- Finance income	(4,417,641)	(3,105,006)
	- Exchange loss	334,405 66,007	1,163,205
	 Charge of provision for slow moving stores and spares Information technology cost 	1,464,141	15,673
	- Provision for staff retirement benefit plans	258,916	234,607
		(1,005,382)	(456,432)
	Changes in working capital:		
	- Stock-in-trade	11,780,170	(2,014,253)
	- Stores and spares	(79,938)	(38,890)
	- Trade debts	2,682,099	845
	- Loans and advances	(1,818,744)	(765,303)
	 Short term prepayments 	62,006	32,608
	- Other receivables	15,937	1,253,067
	- Trade and other payables	(9,799,875)	(1,093,231)
	- Other liabilities	(225,633)	(169,440)
		2,616,022	(2,794,597)
	Changes in long term deposits and prepayments	14,500	-
		20,790,762	17,757,133

Notes to the Consolidated Condensed Interim Financial Statements (Un-audited) for the six months period ended June 30, 2024

21. Financial instruments

21.1 Carrying amounts and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Fair value through	Amortized	Total	Fair value through	Amortized	Total
	profit or loss	1000		profit or loss	1000	
		Rs '000			Rs '000	
Financial assets measured at fair value Short-term investment	28,665,058		28,665,058	14,557,699		14,557,699
Financial assets not measured at fair value		77 <u>80</u> 6	77 ROF		A2 205	A2 205
Trade dehts		F 622	5 622 5 622		2 687 791	2 687 791
Other recievables		2,833,270	2,833,270		3,072,398	3,072,398
Cash and bank balances		11,268,505	11,268,505		17,938,895	17,938,895
	28,665,058	14,135,292	42,800,350	14,557,699	23,741,409	38,299,108
Financial liabilities not measured at fair value						
Trade and other payables	•	(27,088,074)	(27,088,074)		(27,953,241)	(27,953,241)
Other liabilities	•	(1,863,557)	(1,863,557)	•	(2,089,190)	(2,089,190)
Finance lease obligation	•	(3,935,231)	(3,935,231)		(3,422,042)	(3,422,042)
Unpaid dividend		(7,749,283)	(7,749,283)		(8,141,160)	(8,141,160)
Unclaimed dividend		(134,067)	(134,067)		(105,081)	(105,081)
	•	(40,770,212)	(40,770,212)		(41,710,714)	(41,710,714)

The short term investments are classified under Level 2 fair value hierarchy.

The Group has not disclosed the fair values of financial assets and financial liabilities as these are for short-term or reprice over short-term. Therefore, the carrying amounts are reasonable approximation of their fair values

21.2 Financial risk management

The Group's financial risk management objective and policies are consistent with that disclosed in the financial statements for the year ended December 31, 2023.

for the six months period ended June 30, 2024

22. Related parties

British American Tobacco (Investments) Limited (BAT-IL) holds 94.34% (December 31, 2023: 94.34%) shares of the Company. Therefore, all the subsidiaries and associated undertakings of BAT-IL and the ultimate parent company British American Tobacco, p.l.c (BAT) are related parties of the Company. The related parties also include directors and their relatives, key management personnel and their relatives, entities in which directors have interest or common directorship, subsidiary and associated companies and subsidiaries of holding company, post-employment benefit plans and persons or entities having control or joint control or having significant influence over the Company.

The amounts due from and due to Related parties are disclosed in the respective notes. All outstanding balances with related parties are to be settled in the normal course of business. None of the balances are secured. Transactions with related parties were as follows:

	Quarter ended		Half y	ear ended
	June 30, 2024 Rs '000	June 30, 2023 Rs '000	June 30, 2024 Rs '000	June 30, 2023 Rs '000
Purchase of goods and				
services from				
Holding company	-	1,618,102	-	1,649,075
Associated companies	378,667	970,166	996,597	1,298,345
Sale of goods and services to				
Associated companies	910,440	1,120,657	1,964,316	2,351,506
Dividend				
Holding company	7,231,655	-	7,231,655	-
Associated companies	23,948	-	23,948	-
Royalty charged by				
Associate companies	-	134,977	-	310,113
Expenses reimbursed to				
Associated companies	-	-		400
Expenses reimbursed by				
Associated companies	34,235	3,738	82,420	24,557
Employees retirement benefit				
plans - expense / (income)				
Staff pension fund	7,314	7,201	15,872	14,446
Staff defined contribution				
pension fund	61,002	47,800	113,453	90,150
Employees' gratuity fund	35,935	39,756	66,277	74,639
Management provident fund	28,182	22,976	52,597	43,845
Employees' provident fund	5,788	6,989	10,717	11,527

for the six months period ended June 30, 2024

23. Operating Segments

The Board of Directors of the Group, which is chief operating decision-maker, is responsible for allocating resources and assessing Group's performance and operations has identified one reportable segment. Accordingly, these condensed interim financials statements have been prepared on the basis of single reportable segment. Revenue from transaction with a single customer did not exceed 10% of Company's total revenue. All the assets of the Group are based in Pakistan.

24. Events after the reporting date

The Board of Directors in its meeting held on 7th August, 2024 has declared the second interim dividend of Rs. 30.00 (2023: Rs. nil) per share. This interim dividend of Rs. 7,664,814 thousand (2023: Rs. nil) will be recorded as liability in the interim financial statements for the next quarter as required by the IAS 10 'Events after the Reporting Period'. These consolidated condensed interim financial statements do not reflect this dividend.

25. Date of authorisation for issue

These consolidated condensed interim financial statements have been authorised for issue by the Board of Directors of the Group on 7th August, 2024.

Syed Ali Akbar MD & Chief Executive Officer

Syed Muhammad Ali Abrar Chief Financial Officer & Director





Tel: +92 (51) 2083200-1

🖶 Fax: +92 (51) 2604516

www.ptc.com.pk

